Thank you for joining!

CAIRP | Rebuilding Success





The CAIRP 2021 Annual General Meeting will begin shortly.

Today's slide presentations and 2021 AGM materials including the 2020-21 Annual Report are available in French and English at the link icon at the bottom right of your screen.

Chair and Moderator





Mark Rosen
LL.B., FCIRP, LIT
CAIRP Chair



Annual General Meeting

- OSB Superintendent Elisabeth Lang presentation and questions
- Presentation of the 2020-21 Honours and Awards
- Annual General Meeting
 - 1. Approve AGM Agenda
 - 2. Adopt minutes of Annual General Meeting held September 16, 2021
 - 3. CAIRP 2020/21 Annual Report
 - 4. Treasurer's Report of Audited Financial Statements for year-ended March 31, 2021
 - 5. Appointment of Auditor
 - 6. CAIRP Bylaws Amendment
 - 7. Appointment of Directors to CAIRP Board of Directors
 - 8. Other Business
- CIRP to CIRP



Webinar Information

- If you have technical questions during the session, please do <u>not</u> use the "raised hand" icon to ask them. Instead, please email Josephine Song at Josephine.Song@cairp.ca
- For those who dialed in, please MUTE yourself
- Please check the webinar attendee checklist and tips that was sent out previously:
 - Make sure you turn off VPN
 - Check your internet speed
 - Make sure no one is gaming/streaming during the webinar

CAIRP Rebuilding Success

- All AGM materials including OSB Superintendent Lang's slides are available in the bottom right-hand corner of your screen in French and English
- For purposes of efficiency today's event will be primarily in English
- Questions will be responded to in the language (French or English) they are asked.

MPD*PPO

- Webinar will not be available as a recorded session.
- All CAIRP members will automatically earn 1 hour of mandatory professional development today.

Introducing Our Speaker



OSB Superintendent Elisabeth Lang



of Bankruptcy Canada

Innovation, Sciences et Développement économique Canada

Bureau du surintendant des faillites Canada



OSB Update

CAIRP AGM September 14, 2021

Outline

- OSB 2020-21
 - Results
 - Highlights
- Insolvency Counselling Debtor Feedback
- Nota Bene
- Questions and Answers

Comprehensive Review of the directives and regulations under the BIA and CCAA

- Published in March 2021
- ▶ Closed June 10, 2021
- Implementation Plan / Early changes

Strengthening the OSB's Compliance Framework

- COVID 19 Pivot
- Compliance Results
- Continuous Improvement

Registrars Conference

- November 2020
- ▶ 60+ participants
- Well received

Helping Canadians: Finding the Right Debt Solution

- Completed debtor pathway research
- Feasibility study for an Al supported digital debt advisor
- Comparative table and digital debt advisor to be launched in 2021-22

Helping Canadians: Engaging Stakeholders in the Debt Advisory Marketplace

- Advice to partners
- Engaged federal and provincial regulators
- Ongoing priority

Operational Training

- Updated and new training content
- Multi-modal, modern and customized

2020-21 Highlights

- Registered 1,028 complaints 1.14% of insolvencies
- Accepted 89,955 insolvency filings and 60 CCAA filings
- Responded to 18,062 enquiries and completed 114 external requests for insolvency data

Website traffic on our three most popular pages:

- ▶ Home page: 167,423
- Insolvency Counselling Program: 110,526
- CCAA Record List: 104,923

2020-21 Highlights

- ▶ Electronic signatures and fund transfers
- Insolvency Counsellor registration tool
- Representativeness data collection and project progress

2020-21 Highlights

- Issued 25 new licences
- Renewed 1,209 licences
- Completed 2,124 service requests from LITs

Insolvency Counselling Debtor Feedback

- Debtors find insolvency counselling useful
- 80% of counselling sessions are conducted by LIT employees
- Duration and content consistency including increasing use of online modules
- Very short sessions are the exception and lead to the lowest debtor satisfaction

Nota Bene

Cybersecurity

- Ransomware on the rise
- Duty to report/inform
- Upgrade/verify your cybersecurity
- Related certifications and programs:
 - CyberSecure Canada
 - ISO Information Security Management
 - PCI Security Standards Council
 - AICPA System and Organization Controls

Statute Barred Claims

Input from CAIRP under consideration – stay tuned



Chair and Moderator





Mark Rosen, LL.B., FCIRP, LIT CAIRP Chair

Honours and Awards Recipients

2020-2021



Honoursland Awards Committee Chair



Donna Collins, FCIRP (ret.), LIT





New Member's Award of Merit

- The New Member's Award of Merit is intended to acknowledge and distinguish those New Members who have obtained their CIRP within the past seven years and who have brought excellence to their profession through their leadership and achievements in various aspects of their personal and professional life.
- This year CAIRP is recognizing two worthy recipients;
 Patricia Marshall and Kathleen Jacob



New Member's Award of Merit



Patricia Marshall CIRP, LIT



New Member's Award of Merit



Kathleen Jacob CIRP, LIT



Outstanding Volunteer Award (OVA)

- Established by the Executive Committee in 2008, the OVA is intended to acknowledge the fine work of individuals who have provided exemplary service to the Association, and to thank them for their contribution as a volunteer. The recipient may be recognized for a collected list of activities over a period of several years or alternatively, for their service related to one particular activity.
- This year, the committee picked three recipients, who were more than deserving of this award; Sheri Aberback, Brad Newton and Mike Braga.



Outstanding Volunteer Award (OVA)



Sheri Aberback, CFE, CIRP, LIT



Outstanding Volunteer Award (OVA)



Brad Newton, CBU, CPA, CA, CIRP, LIT



Outstanding Volunteer Award (OVA)



Mike Braga, MBA, CIRP, LIT



Keith G. Collins Memorial Award

- This award is presented to members of the Association who have demonstrated that they are following in the footsteps of Keith G. Collins.
 Keith Collins was respected within the profession and the community for his integrity, courtesy and commitment.
- The award recognizes the qualities associated with the Chartered Insolvency and Restructuring Professional (CIRP) mark. This year's recipient is André Bolduc.



Keith G. Collins Memorial Award



André Bolduc, CPA, CA, CIRP, LIT



Fellow Chartered Insolvency and Restructuring Professional

- A Fellowship is the highest honour CAIRP can bestow on a member and is intended to recognize those members who have given distinguished and continuous service to the Association and who have made a significant contribution to the field of Canadian Insolvency Practice.
- Craig Munro is being recognized this year for his contributions.



Fellow Chartered Insolvency and Restructuring Professional



Craig Munro, CPA, CA, CIRP, LIT

Congratulations to all Our Honours and Awards Recipients

2020-2021



Chair and Moderator





Mark Rosen,
BA, LL.B., FCIRP, LIT
CAIRP Chair



- Annual General Meeting
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 - Other Business
- CIRP to CIRP



Notice of Meeting and Quorum



- Meeting Overview
- 2021 AGM Material including the 2020-21 Annual Report (F & E)
- Today's slide presentations (F & E)
- Available by clicking at the link icon at the bottom right of your screen



- Adoption of the Agenda
- Motion
- Adopt the Agenda of CAIRP's 2020-21 Annual General Meeting as included in the AGM Member Material sent to members on August 25.



- 2020 Annual General Meeting Minutes
- Motion
- Waive the reading of the 2020 AGM Minutes as included in the AGM Member Material

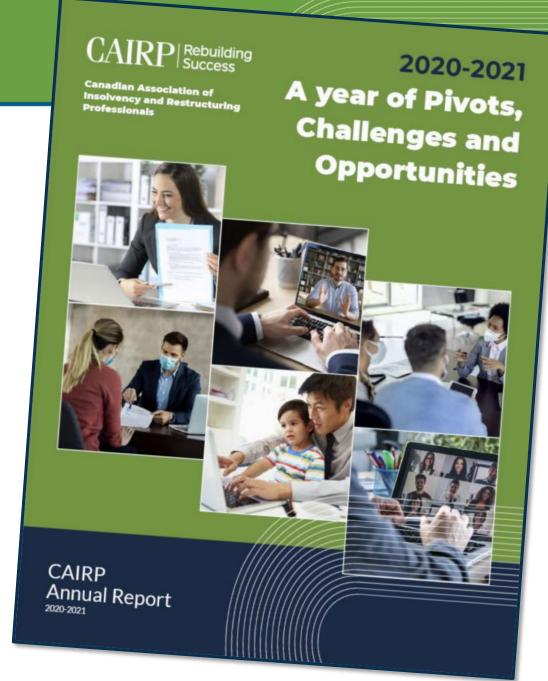


- 2020 Annual General Meeting Minutes
- Motion
- Approve the 2020 Annual General Meeting Minutes as included in the AGM Member Material



CAIRP 2020-21 Annual Report

- Annual Business Plan
- Sound financial position & controls
 - Back-to-back surplus years
- Integrates & coordinates:
 - Goals, strategies, action plans
 - Balanced Budget
 - Performance targets/measures
- Ensures transparency & accountability





CAIRP 2020-21 Annual Report - Membership

Membership

	2020-2021	2019-2020	2018-2019	2017-2018	2016-2017
General	937	955	951	984	991
Articling	367	348	298	347	368
Corporate	19	21	21	20	20
Life	122	137	204	190	199
Inactive	2	5	6	12	11

In the most recent survey of CAIRP's membership, 89% of members said they are satisfied or very satisfied with their membership and 94% of members reported that staff met or exceeded their service expectations.



CAIRP 2020-21 Annual Report – Professional Development

Professional Development

20 new webinars, live and on-demand 3,700+ views

72%

of membership attended one or more CAIRP Professional Development webinars 95%

of educational sessions were rated by attendees as having met or exceeded expectations 82%

of attendees who completed a survey would recommend a CAIRP Professional Development webinar to a colleague



CAIRP 2020-21 Annual Report - Education

Exam Pass Rates

78%	Core Knowledge exam pass rate is well above the stated target of 65%	
94%	PCIC average pass rate over the two offerings in 2020-2021	
54%	CNIE pass rate – highest in the last six years	



CAIRP 2020-21 Annual Report – Advocacy OSB Relations

OSB-CAIRP Joint initiatives in 2020-21

- OSB-CAIRP joint effort to ensure the Omnibus Order was granted by the Courts in all Provinces and Territories – April 2020
- OSB-CAIRP webinar focused on the impact of the COVID-19 pandemic presentations by OSB Superintendent Lang, CAIRP Chair Mark Rosen and Vice Chair Jean-Daniel Breton – June 2020 and 2021
- OSB Superintendent Lang addressed the CAIRP membership in advance of the CAIRP Annual General Meeting – September 2020
- OSB-CAIRP Representativeness Roundtable. CAIRP members from across the country participated in the discussion with the OSB – December 2020
- Updated Memorandum of Understanding (MOU) between the OSB and CAIRP February 2021
- Release of the OSB-CAIRP Joint Statement on Representativeness June 2021



CAIRP 2020-21 Annual Report – Advocacy

OSB/CRA/ISED/Finance Canada

- Regular meetings with the OSB/CRA to discuss matters and resolve issues, with many of the issues COVID related.
- ISED/Finance Canada Roundtable on the impact of COVID-19 on the Economy and the Insolvency System. CAIRP delegation provided insights on a range of issues including MSME insolvency – February 2021
- ISED/Finance Canada Roundtable on the World Bank/Financial Stability Board review on the impact of COVID-19. CAIRP delegation provided insights on a range of issues including out of court work orders – July 2021



CAIRP 2020-21 Annual Report - Advocacy

CAIRP Submissions in 2020-21

- CAIRP response to the Justice Canada Legislative Proposal relating to the *Draft Time Limits and other Periods Act (COVID-19)* May 2020
- CAIRP response to Employment and Social Development Canada's proposed Regulations amending the Wage Earner Protection Program – January 2021
- CAIRP response to the OSB's Comprehensive Review of Directives and Regulations Under the BIA and CCAA June 2021



CAIRP 2020-21 Annual Report

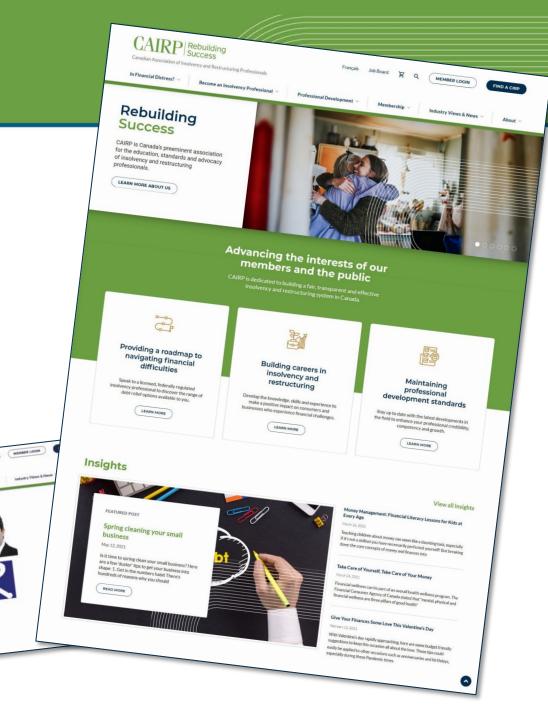
Raising the Profile of CAIRP and our Members

CAIRP Brand Refresh & New Website:

 CAIRP undertook a brand refresh and website enhancements, including an enhanced Find a CIRP search feature and member profile to improve the look and feel, provide a better user experience, enhance the visibility of our members and comply with Ontario's accessibility standards.

Member Profiles:

 Find a CIRP search function has been upgraded on the new CAIRP website.





CAIRP 2020-21 Annual Report Raising the Profile of CAIRP and our Members

Media:

833 media mentions

media outlets carrying a **CAIRP** story

increase in media stories over the previous year

Media outlets include the Globe & Mail. Toronto Star. BNN Blomberg, National Post, Global News, Huffington Post, CTV News, CBC Radio and News, La Presse, Les Affaires, Radio Canada along with local media outlets across Canada.



A pedestrian walks past a row of closed storefronts in Montreal on Ian. 25,

Canadian insolvency filings hit a 20-year low last year as government financial support offset the shock and economic uncertainty caused by COVID-19

The Office of the Superintendent of Bankruptcy says there were 99,244 consumer bankruptcies and proposals along with business bankruptcies in 2020, down 30 per cent

Total insolvencies plunged almost 40 per cent from the peak in 2009, with consumer insolvencies down 30 per cent from 2019 to an 18-year-low.

Consumer filings decreased 33.5 per cent in the fourth quarter.

All provinces registered lower consumer filings in 2020, with Prince Edward Island leading with a 43.1-per-cent decrease while Manitoba had the smallest decrease at 19.7 per cent.





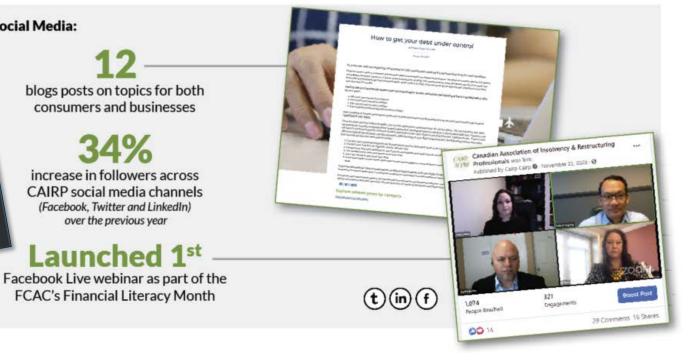
CAIRP 2020-21 Annual Report

Raising the Profile of CAIRP and our Members



Advertising:

 CAIRP recognized our 2020-2021 CIRP graduates through an advertisement in CPA Canada's July-August 2021 edition of Pivot magazine and in the Fall – Winter 2021 edition of CAIRP's Rebuilding Success.





CAIRP 2020-21 Annual Report

Looking Forward – with a focus on:

- Maximizing operational efficiency & effectiveness
- Practicing good governance
- Delivering exceptional education
- Maintaining strong relations with OSB
- Collaborating with other strategic partners
- Encouraging member engagement including our newest members
- Effectively manage challenges COVID-19 presents to CAIRP and Members

2020-21

CAIRP Rebuilding Success





Chantal Dupras, CIRP Counsellor, Financial Recovery Raymond Chabot Inc. Rouyn-Noranda QC



Daniel Taylor, CPA, CA, CIRP Director Ernst & Young Inc. Toronto ON





Davian Durant, CPA, CGA, CFE, CIRP Manager, Member Risk and Resolution CDIC Toronto ON



David Buckingham, CPA, CA, CIRP Senior Manager Janes & Noseworthy Ltd. St. John's NL





Dustin Olver, CPA, CA, CIRP Senior Managing Director FTI Consulting Canada Inc. Calgary AB



Esther Mann, CPA, CIRP Senior Associate Alvarez & Marsal Canada ULC Toronto ON





Fanny Chouinard, LL.B., CIRP Senior Counsellor, Financial Recovery Raymond Chabot Inc. Joliette QC



Fiona Mak, CPA, CA, CIRP Director Ernst & Young Inc. Toronto ON





Guyllaume Amiot, LL.B., CIRP
Director
Raymond Chabot Inc.
Rimouski QC



Hui Liu, LL.M., CIRP Senior Associate Farber Group Toronto ON





Jason Eckford, CPA, CIRP Director Ernst & Young Inc. Vancouver BC



Jennifer La Rosa, B.A, M.Sc., CIRP Senior Manager Pollard & Associates Inc. Richmond Hill ON





Jordan Wong, CPA, CA, CIRP Manager KSV Advisory Inc. Toronto ON



Lexi Ng, CPA, CA, CIRP Senior Manager, Restructuring Services Deloitte Calgary AB





Matthew Moran, CPA, CA, CIRP Senior Manager BDO Canada Ltd. Barrie ON



Mikaël Fortin Roy, B.Com., CIRP Insolvency Advisor Jean Fortin & Associés Syndics Inc. Gatineau QC





Nicole Olsen, B.Ed., CIRP Senior Insolvency Administrator Barry Nykyforuk & Associates Inc. Calgary AB



Olivier Ménard, CPA, CMA, CIRP Director Raymond Chabot Inc. Saguenay QC





Parveen Middleton, CIRP Restructuring Consultant Bromwich + Smith Inc. Edmonton AB



Rick Anderson, CPA, CMA, CFE, CIRP Senior Manager, Corporate Insolvency MNP Ltd. Calgary AB





Sabrina Fortin, LL.B, D.D.N., CIRP Senior Consultant, Financial Recovery Raymond Chabot Inc. Brossard QC



Saira Haq, B.Sc., CIRP Senior Administrator A. Farber & Partners Inc. Toronto ON





Samantha Galea, B.A., M.A., CIRP Estate Manager msi Spergel Inc. Brampton ON



Sarah-Julie Fortin, LL.B, D.D.N., CIRP Senior Consultant, Financial Recovery Raymond Chabot Inc. Québec QC





Seamus Boyle, CPA, CIRP Manager, Corporate Recovery MNP Ltd. Vancouver BC



Vanessa Zral, B.Sc., CIRP Senior Bankruptcy Administrator Bromwich + Smith Inc. Calgary AB





Yannick Michelin, LL.B., CIRP Manager Grant Thornton Ltd. Toronto ON

Treasurer



Marla Adams, CPA, CA, CIRP





CAIRP 2020-21 Treasurer's Report

- Surplus \$29,000
- Healthy Net Equity Balance \$2.9 million
 - Internal restriction for strategic education investments \$1 million
- Balanced operating budget approach
- 0% member dues increase (6th consecutive year)

CAIRP Rebuilding Success



March 31	2021 \$	2020 \$
ASSETS		*
Current assets Cash (note 3) Due from ARIL Society Inc. (note 11) Prepaid expenses	792,483 4,882 135,522	857,508 - 142,438
	932,887	999,946
Investments (note 4) Capital assets (note 5)	2,256,655 133,159	2,222,246 156,750
	2,389,814	2,378,996
	3,322,701	3,378,942
LIABILITIES		
Current liabilities Accounts payable and accrued liabilities (note 6) Deferred revenue	239,323 49,450	269,361 93,075
	288,773	362,436
Special Reserve for Lloyd Houlden Memorial Research Fellowship (note 7) Deferred lease incentives (note 8)	38,818 75,074	38,818 86,773
	113,892	125,591
	402,665	488,027
NET ASSETS		
Invested in capital assets Internally restricted for strategic education program investments (note 9) Unrestricted	58,085 1,000,000 1,861,951	69,977 1,000,000 1,820,938
	2,920,036	2,890,915
	3,322,701	3,378,942

CAIRP Rebuilding Success



Year ended March 31	2021 \$	2020 \$
Revenues		
Membership fees	1,160,225	1,173,213
National Exchange fees and sponsorship	-,,	233,530
CQP course and examination fees	575,925	688,588
Continuing education seminar fees and sponsorship	128,010	509,620
Investment income (note 10)	71,558	95,673
Management fees (note 11)	165,000	165,000
Other	26,072	14,654
	2,126,790	2,880,278
Expenses		
Administration (see schedule)	1,939,031	1,999,099
National Exchange	-	191,156
CQP courses and examinations	152,725	302,165
Continuing education	5,913	220,002
	2,097,669	2,712,422
Excess of revenues over expenses for year	29,121	167,856



CAIRP 2020-21 Treasurer's Report

- 2021/22 Budget (approved in March 2021)
 - Balanced "operations" budget
 - CQP investment reduction in equity by \$355K
 - Results to Q1 (June 30, 2021) are tracking slightly ahead of plan
- 2021/22 Forecast (in response to COVID-19)
 - CAIRP's strong financial position will help weather this storm





CAIRP 2020-21 Treasurer's Report

- Approval of Audited Financial Statements
- Motion
- Ratify the Board's approval of the audited 2020/21 CAIRP Financial Statements as presented in the Annual Report and the AGM Member Materials.



CAIRP 2020-21 Treasurer's Report

- Appointment of Auditors
- Motion
- In accordance with Sections 181(1) and 181(4) of the Canada Not-for-profit Corporations Act, motion to appoint Hilborn LLP as the CAIRP auditor for the fiscal year 2021/22 and approve Executive Committee's authority to determine the auditor remuneration.



Election of Board of Directors

Nominations:

 Jean-Daniel Breton 	Director-at-Large	Chair
--	-------------------	-------

Andre Bolduc
 Ontario
 Vice- Chair

Marla Adams
 Director-at Large
 Treasurer

Bridget van Wyk
 British Columbia
 Secretary

Larry Crandall
 Director-at-Large
 Executive-at-Large

Tania Daher
 Quebec

Crystal Buhler
 Manitoba

Kirstin Gray
 New Member Representative

Frank Fabiano
 CPA Representative



Election of Board of Directors

Motion

Appoint the slate of nominees to the 2021/22 CAIRP Board of Directors as presented to members and recommended by the 2020/21 CAIRP Board and Nominating Committee.



2021-22 Board of Directors

Jean-Daniel Breton Director-at-Large

 Andre Bolduc Ontario

 Marla Adams Director-at-Large

British Columbia Bridget van Wyk

Lawrence (Larry) Crandall Director-at-Large

Crystal Buhler Manitoba

Zaki Alam Alberta

Rob Johnson **New Brunswick**

Noel Andrews Newfoundland

Nova Scotia Matthew Golding

Catherine Hristow Ontario

Tania Daher Quebec

Emmanuel Phaneuf Quebec

Michelle Statz Saskatchewan

Frank Fabiano **CPA Canada**

Kristin Gray **New Member**

Robert Klotz **Outside Director**

Richard Schwartz **Outside Director** Chair

Vice-Chair

Treasurer

Secretary

Executive-at-Large



CAIRP Bylaws Amendment

- New membership category
 - Insolvency Administrator Associate
 - Has successfully completed CAIRP's Insolvency Administration course
 - Is employed by a member
 - Complete a minimum of 3 hours of insolvency administrator related professional development annually
 - Adhere to the Bylaws and CAIRP Rules of Professional Conduct, inasmuch as they are applicable
 - Reconfirm status annually
 - Annual dues as set by the Board. For 2021-22 the fee was set at \$100 for a partial year



CAIRP Bylaws Amendment

Motion

• Ratify the Board's approval of the establishment of a new membership category called the Insolvency Administrator Associate and the resulting amendments to CAIRP Bylaws 1.1,8.2,10.2,10.17, 10.18,10.19,10.20,10.21,10.22,10.23 and 10.24



Other Business

- Closing Remarks
- CIRP to CIRP



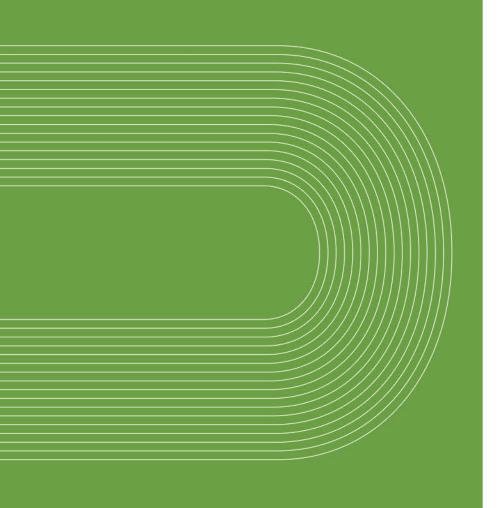
Other Business

- Motion
- Terminate the 2021 CAIRP Annual General Meeting.

CIRP to CIRP

2020-21





Thank you for watching!

September 2021

